



Stachanov Simulation Track Record

Updated for December 2013

Stachanov is an engineering firm with a track record dating back to 1997: www.stachanov.com

One of Stachanov's focus areas has been simulations in the broadest sense. Within this expertise area Stachanov has been Oracle partner for more than a decade, especially for the Oracle Crystal Ball product and associated services: from license sales to application development integrating Oracle Crystal Ball: www.monte-carlo-simulation.com

Focus areas include amongst others: the oil & gas / energy sector.

Energy Sector Clients

Addax Petroleum, Orlen Upstream, Schlumberger, Oman Oil, Statkraft, ADC International DMCC, Sasol, and others.

For example: Sasol is in the synthetic oil business and of strategic importance for South-Africa. In November, we delivered an on-site training course that focused on optimisation of Sasol's investment portfolio.

Simulation Specialists

Stachanov can deploy teams up to 10 simulation specialists, all fluent in English and MS Excel. Currently available through Q1, 2014 are

[André J.M. Koch MSc MBA BEc](#)

team leader & expert simulation consultant & principal trainer

Key words: seasoned trainer & ditto consultant with a long and successful career in management of electronics & engineering companies; quality focus; part-time university lecturer; energy markets specialist; deep knowledge of simulations in general and Crystal Ball in particular.

[Alvin C.P. Lau MSc](#)

expert modelling & technical architect & engineer; senior simulation consultant

Key words: expert technical engineer with a career spanning two decades; rapid understanding of new subject matter and hands-on mentality in solution strategy and implementation; mathematical mind paired with keen business acumen.

Maarten Bessems MSc

expert MS Excel trainer & consultant; senior simulation consultant

Key words: MS Excel expert par excellence; career in portfolio management and MS Excel add-ins; combines business sense with analytical problem-solving capabilities.

Maarten Albers MSc

technical engineer; simulation consultant

Key words: broadly oriented technical engineer with thorough understanding of simulation software engineering and the underlying statistics; smart problem solver; information security specialist.

Saad K.M. Ibrahim MSc

senior mathematical simulation consultant

Key words: financial mathematician of considerable standing; simulation consultant with deep insight in the Crystal Ball product; career in simulation software engineering and banking; Basel Accords expert.

On-site Consulting

Teams should be deployed after having defined the required project capabilities.

Generally speaking our teams master the entire process from strategy to architecture to application development to lowest-level implementation and everything in between and vice versa.

Pricing Consulting

1 week on-site per team member: \$ 8,000 excl applicable VATs

2 weeks on-site per team member: \$ 14,000 excl applicable VATs

Prices are all-inclusive (i.e. including expenses, travel & lodging)

On-site Training

- ✓ Two day in-house Oracle Crystal Ball Training course
- ✓ Flavours: Oracle Crystal Ball Essentials or Oracle Crystal Ball Advanced: <http://www.monte-carlo-simulation.nl/images/courseinfo.pdf>
- ✓ Course and examples can be tailored to specific needs and requests
- ✓ Up to 15 participants
- ✓ Our trainers are Oracle-certified

Pricing Training

\$ 5.000 excl applicable VATs for EU

\$ 6.000 excl applicable VATs for Middle East and Africa

Prices are all-inclusive (i.e. expenses, including travel & lodging)